

Letter from the Executive Director



Jesus announced himself clearly that day in the synagogue of his hometown.

"The Spirit of the Lord is on me, because he has anointed me to proclaim good news to the poor. He has sent me to proclaim freedom for the prisoners and recovery of sight for the blind, to set the oppressed free, to proclaim the year of the Lord's favor."

We, Good News Clinics, follow in his way.

Nonprofit and healthcare are sectors which require sound, ethical values and commitment to those values. As both, a nonprofit and healthcare organization, The Clinics must often ask, "how well is our daily practice, our culture and our identity aligning with our values?" Successful organizations can be enticed to celebrate our achievements and display our annual report from a place of ego rather than the heart of our missions.

Within this report, we will share data that summarizes and quantifies the success of our work. Statistics will provide a narrative we need to know, understand and track to ensure quality and adherence to mission. But Albert Einstein is credited with saying, "strive not to be a success, but rather to be of value." Success answers a "what" question, but values seem to embody who we are and who we serve.

We're pleased to share this, our FY24 Annual Report. We have attempted to highlight for you the values we hold and experience every day within our halls; respect, compassion, stewardship, integrity and collaboration. These values are our foundation, the pathway upon which we walk to successfully serve thousands of patients who reflect the image of God. As image-bearers of the divine ourselves, we take the charge of living our values seriously.

This year, as we complete our last phase of the Greater Things expansion to allow expanded services and capacity for patients, we remain steadfast in offering our founding value to this community: *hope through healthcare*.

So, while the data we report measures our success, the spirit of our organization, the experience people have within our walls, the life-affirming care we give to every patient burdened by poverty and disease, those are the measures of our value. Those are the measure of your value as partners with us in bringing about the Kingdom of God here and now.

Thank you for learning our stories, caring for our community and for supporting the never-ending work of proclaiming and living *the good news*, indeed.

Liz Coates

Executive Director, Good News Clinics



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Thank you to the medical providers who volunteer in the Sam Poole Medical Clinic and the dentists who volunteer in the Green Warren Dental Clinic.

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Thank you to the valued partners who serve with us:

Alliance Prosthetics and Orthotics	Jaemor Farms
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GA Mountain Food Bank	Philadelphia College of Osteopathic Medicine
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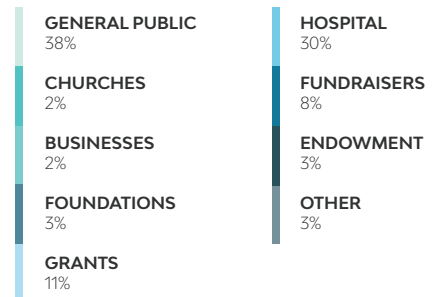
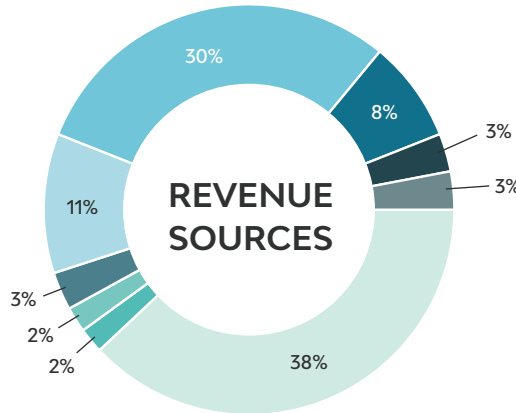
THE SEELKE EYE CLINIC

Given by: Francis Seelke

In 2022, the **Greater Things Campaign** was launched to expand eye care services and increase access to affordable eye care in Hall County. Before the expansion, the Seelke Eye Clinic operated in a single space, limiting capacity and timely care, especially for patients with chronic conditions like diabetes. Thanks to the generous support from the Seelke family and capital campaign funds, the clinic now includes **two exam rooms**, a **provider office**, and a dedicated “**pod**” for free eye care to underserved patients. This expansion improved the clinic’s ability to serve its community, reducing waitlists for **ophthalmology** and **optometry** services since opening in **July 2024**. The clinic is better equipped to care for patients with chronic conditions, offering new services such as visits from **Retina Fellows from Emory University** to provide crucial diabetic **retinopathy** treatments. Through other community partnerships with our eye program, we are able to offer patients access to low-cost and free eyeglasses. This program was originally spearheaded by **Dr. Jeff Payne**, formerly of North Georgia Eye Clinic, who gave free glasses to thousands of patients for over 20 years prior to his retirement. This incredible legacy continues thanks to **Stephanie Marsh** of Clearview Optical, a former associate of Dr. Payne. The Seelke Eye Clinic’s growth, from a limited space to a comprehensive care facility, highlights the impact of community collaboration, partnerships, and generosity, continuing to bring hope and healing to Hall County.



Revenue Total: \$2,450,279 Expenses Total: \$2,627,577



VALUE OF SERVICES

Estimated value of services provided:
\$18,635,088

Total volunteer hours given:
6,460*

The Clinics Dispensary:
• 46,449 prescriptions
• \$13,358,963 retail value

** volunteer time donated at Good News Clinics campus, not including Health Access*

Total number of patient encounters: 21,579*

** Includes counseling, physical therapy, medical, dental, lab, telehealth, and eye clinic appointments*

3,014 patients served

COST AVOIDANCE

ER cost avoidance:
\$1,808,400

Chronic Disease Management:
\$4,229,675

Total cost avoidance because of GNC:

\$ 6,667,825

Financials

GREATER THINGS UPDATE

Thanks to your incredible generosity, Good News Clinics has surpassed our original \$8 million fundraising goal! But our work is far from over. To ensure we continue to provide critical services to our community, we've extended our campaign with a new goal of raising an additional **\$3 million**.

These funds will help grow our Endowment, secure ongoing operating expenses, and ensure that we can continue to serve those who need us most.

Make your pledge today and be a part of this exciting new chapter in our mission. Together, we can ensure that Good News Clinics remains a **beacon of hope** for years to come.

The Greater Things Campaign aims to support two campaign pillars.

2 PILLARS

PROGRAM SUPPORT

ENDOWMENT

"WHOEVER BELIEVES IN ME WILL ALSO DO THE THINGS THAT I DO; AND GREATER THINGS THAN THESE WILL THEY DO..."

—John 14:12



By The Numbers

APPOINTMENTS

Sam Poole Medical Clinic:
10,449 patient appointments

Green Warren Dental Clinic:
4,612 patient appointments

Health Access:
• 2,593 referrals received
• 2,390 outgoing referrals

Eye Clinic:
328 appointments

Counseling:
1,490 appointments

Labs drawn:
19,166

**Social Work Appointments
(May-September):**
98 appointments

Nutrition Education:
1,328 appointments

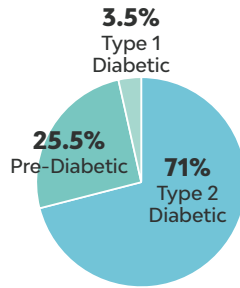
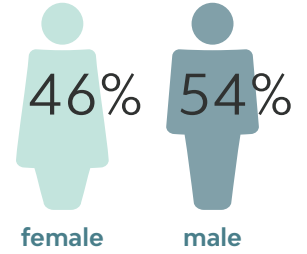
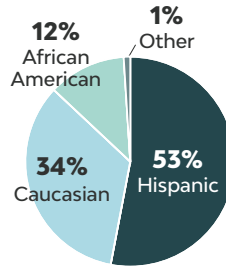
New medical applications:
693

Renewal applications:
871

New dental applications:
603

DIABETES EDUCATION PROGRAM

148
Participants



Congestive Heart Failure 30-day hospital readmission rate
3.82% compared to the national average of **21%**

- 72%** Completed the program
- 83%** Reduced A1c in 3 months
- 100%** Met nutritional goals
- 92%** Met exercise goals



fresh FOODS MARKET

@ GOOD NEWS CLINICS

What began as a "Dream" wish for funding from AstraZeneca became a reality with the launch of our **Fresh Foods Market**, addressing food insecurity by providing **affordable, healthy produce** for our patients and community. Held every Friday from 9 am to 1 pm, March through November, our market has become a community fixture.

This year, we served thousands with fresh, affordable food, averaging about **60** shoppers weekly, impacting roughly **4,500 people**. The market's success reflects the community's spirit and generosity with volunteers serving nearly **700 hours**.

We are optimistic about continuing and expanding this vital service. The market stands as a testament to how a community dream, supported by passionate individuals and partners like AstraZeneca, can make a significant difference.

Patient Stories



CARLOS LLANAS CONSTANTE

Carlos's health took an unexpected turn when he experienced severe diabetes symptoms at work, leading to an ER visit. Without insurance, he was referred to Good News Clinics for ongoing care. Although he knew of the Clinics, he didn't expect them to become such a vital part of his health journey.

For two years, Carlos has been under their care, and his life has drastically improved. With comprehensive support from his dedicated care team, he successfully brought his diabetes under control. Carlos received eye care from the Seelke Eye Clinic, was referred to a gastroenterology specialist, and through Alliance Prosthetics, received a prosthetic limb.

He has also participated in diabetes management programs, nutrition education, and primary care services, equipping him to take charge of his health.

"The Clinics feel like home," Carlos says. "The people really care about you and want to see you doing and feeling better." Without Good News Clinics and their community partnerships, Carlos would never have regained control of his health. His success shows the power of comprehensive, coordinated care.



KYRA JOHNSON

Kyra's life changed dramatically when she was laid off, losing both her income and health insurance. Unable to afford out-of-pocket costs for her behavioral health care and medications, she was referred to Good News Clinics by her former therapist. Facing a life transition with limited support, Kyra struggled to manage her severe depression and bipolar disorder.

Over the past year, Kyra has received consistent, compassionate care at the Clinics, including counseling services, medication from the dispensary, and primary and dental care. With help from our team, she also met with our social worker to navigate financial services as she works toward re-entering the workforce.

Kyra credits her counselor and the ongoing care from Good News Clinics for her growth and stability. "Without the services Good News Clinics provides, I would not be on the pathway to healing and progress," she says. The care she receives has given her a foundation to rebuild her life and health.



STEPHANIE JAMES

Stephanie's life changed when she was diagnosed with congestive heart failure and given a prognosis of 2-3 years to live if she continued her substance abuse. With no insurance, she was referred to Good News Clinics.

Over the past year, her health has turned around thanks to the Congestive Heart Failure (CHF) program, medication from the Dispensary and ongoing care from the CHF providers. Additionally, Stephanie received counseling services that have helped her maintain sobriety. These services, once out of reach, are now the foundation of her recovery.

Stephanie also received preventive care, including eye exams, dental services, pap smears, imaging, and mammograms, through volunteer physicians and community partnerships. The combination of medical care and spiritual support has helped her rediscover her faith and stabilize her life.

"God gave me Good News, and Good News gave me God," Stephanie says. Without the Clinics, she believes she wouldn't be alive today. "Good News literally saved my life."

Blessing Box Wish List

FOOD NON-PERISHABLES:

- Cheerios/whole grain cereals
- Fruit cups in water – with pop lid
- Peanut butter
- Seasonings
(onion powder, garlic powder, Ms. Dash, pepper, low sodium taco seasoning)
- Canned chicken or tuna in water – with pop lids
- Rice (unseasoned)
- Dry beans
- Low sodium pasta sauce and noodles
- Granola bars/protein bars (soft and hard)
- Unsalted nuts
- Soup (low sodium) – with pop lid
- Shelf based low fat milk or non-dairy products
- Unsalted crackers
- Unsalted/unseasoned canned vegetables
– with pop lids or in plastic cups

PERSONAL & OTHER ITEMS:

- Shampoo & Conditioners
- Soap (bar and liquid)
- Hand Sanitizers
- Deodorant
- Toothpaste/Toothbrushes
- Lotions
- Band-Aids
- Antibacterial Ointment
- Anti-Itch Cream
- Sunscreen
- Bug Spray
- Books (all ages)
- School Supplies
- Hats/Gloves (seasonal items)



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Good News Clinics is pleased to recognize those who grow and sustain our services. We welcome donors into the Good News Clinics giving circles.

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Gifts received are listed in **bold** by the name of the individual being remembered.

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FIGURES OF HOPE

Made by Local artist, Chad Shore

Nestled in the heart of the Midland Art District, our newly renovated campus stands as a tribute to those who inspire us. At the center of this transformation is a sculpture named **Hope**, symbolizing the compassion of the people of our community.

We invite you to be part of this initiative by donating \$5,000 in honor of a Figure of hope in your life. The name of your Honoree will be a permanent fixture in Hope's garden, as a lasting tribute to your loved one, past or present.

Join us in building a legacy that honors the figures of hope who have shaped our lives and community. Together, we can build a future filled with promise, one person at a time.

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