

LETTER FROM THE EXECUTIVE DIRECTOR

Our fiscal year 2020 began Oct. 1, 2019, and it was a high point for Good News Clinics. We had just ended an incredibly meaningful and successful year - averaging 1,100 medical and 650 dental appointments every month - thanks be to God! Volunteers were plentiful. Our fundraising events had been fruitful and held the promise of growing. The healthcare needs of the poor in our community were being met. In February we celebrated our rebranding, bringing heightened



awareness of our mission in the community. Preparation was underway for our Spring Kentucky Derby event and the anticipated funds it would raise to carry out our mission.

But in March everything changed when COVID-19 began to impact Georgia.

Suddenly Good News Clinics had to adapt so that the vulnerable in our community were protected while still receiving quality care. And we did.

- Operations shifted in a matter of days to ensure the safety of our patients, volunteers, and staff.
- Fundraising in-person events were canceled.
- Appointments were shifted from in-person to telehealth.
- Outdoor exam tents were erected.
- Door screeners were posted at entrances.
- COVID-19 testing was added to our lab panel.
- Implementation of Epic (an electronic health records system) was accelerated so that health information sharing could be seamless between local health providers and NGHS.
- Strategic partnerships were formed in an effort to reach those who often postpone seeking medial care because securing food and shelter are higher on the list of daily priorities.
- The smiles of our staff, volunteers, and patients were hidden behind masks.

The past year was not what any of us expected. It has required unprecedented flexibility for every system of our society, for every aspect of our outer and inner lives. But, always, there is Good News: "The light shines in the darkness, and the darkness has not overcome it" (John 1:5). In fact, from the hardships of this challenging year are coming new things.

May you live joyfully with the hope of new things in your own life!

Siz Crub

Liz Coates

Executive Director, Good News Clinics

Our Mission

Good News Clinics provides free medical, dental, pharmaceutical, and specialty care to the uninsured, low-income residents of Hall County, Georgia.

Board of Directors

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SAVE THE DATE!

KENTUCKY DERBY PARTY

Saturday, May 1, 2021

Lanier Technical College's Ramsey Conference Center

MARDI GRAS CELEBRATION

Friday, August 13, 2021

Lanier Technical College's Ramsey Conference Center

Patient Stories

Our patients are the heart of what we do. Through your support, Good News Clinics provides medical, dental, vision, and mental healthcare to those who might otherwise go without it. When patients leave our clinics with the prescriptions, education, and information they need to live a healthier life, our entire community grows stronger and thrives.



Neal came to Good News Clinics because he needed a tetanus shot and eye glasses, but during his visit, the Good News Clinics' nurse detected an irregular heartbeat. She encouraged him to go the emergency room immediately where he was diagnosed with congestive heart failure. His heart function was at 10%!

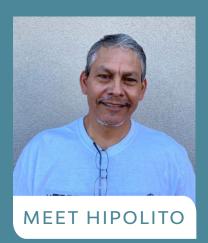
"They told me, 'You shouldn't be alive, Neal'. But God brought me here for a reason. Because of Good News Clinics I am alive today. The care they have given me at The Clinics – the support, the counseling, the classes – has saved my life. I have a great deal of gratitude."



Malinda loves to cook and made it her career. Recently she began experiencing pain in her back, neck, and hands. The pain became so intense that she could no longer work full-time. Her part time salary didn't cover the cost of the tests needed to find the source of her pain. When over-the-counter medications no longer controlled her pain, the pharmacist referred her to Good News Clinics.

Good News Clinics has assisted Malinda with medical appointments, lab work, counseling, prescriptions, and a mammogram. We connected her with United Way's Compass Center which provided her with food boxes.

"Good News Clinics has been like a family to me. They have treated me so nice, just like I was anybody else. It is not what you lose; it is what you gain."



Hipolito and his wife have been patients at Good News Clinics for several years. They have been able to receive medical and dental care, as well as lab work and prescription assistance. Hipolitio has worked as a painter his whole life. While he was at Good News Clinics for an appointment, he noticed that the building needed painting. He wanted to find a way to give back to The Clinics for all we had done for him and his family. So Hipolito offered to donate his skills and paint the inside of our building. His son and wife helped him. They came on weekends and after hours and did an amazing job, giving our facilities a fresh, new look.

"Being a patient at Good News Clinics, you can feel the love the staff has for you. I wanted to use my talents to help the place that has helped me."

Donors Oct. 1, 2019-Sept. 30, 2020

Good News Clinics is pleased to recognize those who grow and sustain our services. This year we welcome donors into the Good News Clinics Society's giving circles, which recognizes our major donors.

Sam Poole Circle Annual Gifts of \$100,000 +

Northeast Georgia Medical Center Bob & Amanda Willis

Anne Warren Thomas Circle Annual Gifts of \$50,000-99,999

Georgia Baptist Health Care Ministry Foundation Healthcare Georgia Foundation

Founders' Circle Annual Gifts of \$25,000-49,999

Conrads Family Foundation Florence Monroe Hendee The Estate of Rachel D. Sanders George & Francis Seelke* Lorry & Sherrie Schrage*

Hope Circle Annual Gifts of \$10,000-24,999

Clipper Petroleum Foundation
Cresswind LL Community Fund
Fieldale Farms Corporation
First Baptist Church of Gainesville
Betty & Davis Fitzgerald
Foundation, Inc.
Anne George
Jack Hodge
David & Shannon Hughs
Daniel & Julie Poole Knotts
Lakewood Baptist Church

North Georgia Community
Foundation
Ellen Sanders
Antonio Rios & Margaret Schutte
Tipton Construction Company

Healing Circle Annual Gifts of \$5,000-9,999

Charles & Dancy Wynne*

Bob & Red Buisson David & Gail Chester Ed & Sarah Dunlap*
Linda Fowler
Gainesville First United
Methodist Church
Ben Lancaster
Don & Dot Pirkle*
Joseph F. Pirola, Jr.
Ellen Poole
Kevin & Marcia Price
V. C. & Mary A. Puckett
Foundation*
Roy C. Moore Foundation

Helping Circle Annual Gifts of \$2,500-4,999

Acts Retirement-Life

Brad & Gail Baucom The Benefit Advocate Cigna Health & Life Insurance Ralph & Mary Cleveland Foundation Claire Coates Cook Law Group Leo & Debbie Cortjens Larry & Katie Dudas Karen Ellis First Presbyterian Church of Gainesville Clint Hawkins Inglesia Mas Que Vencedores John Jarrard Foundation* Wayne Jessup Jane Kesler Allen & Meg Nivens

Annual Gifts of \$1,000-2,499

Philip & Mary Hart Wilheit

Bushra Alzaraneh & Sinan Haddad Anesthesia Associates

Sam & Pat Rauch

Mike Valentine

William Virden

Dick & Julia Baxter Wiley & Judy Black Philip Bonelli Kent & Betty Burden Phil & Judy Bush Jim & Wynelle Butts Jon & Charlene Casperson Joe & Diane Chipman Christ Place Church Liz Coates & Garrett Gaddy Jan & Betty Cooley Robert Copper John & Julia Cromartie Darryl & Charlotte Crow Allana Cummings Stacey L. Cummings Governor & Mrs. Nathan Deal Don & Sandie Fancher John & Lydia Ferguson Robert & Julie Ferguson Hop & Mindy Ferran Lee Ferran Thomas & Shelby Fields Randall & Susan Frost Gainesville Surgery Center Carol Hanlon & Duncan Niven Hawkins Family Dental Henry & Company Mark & Lynn Henson Bucky & Lee Highsmith Arden & Jean Hothem B. J. Jackson Albert & Asden Johnson Johnson & Johnson Tom Jones & Caroline Grandy Jon Kilgore Lake Lanier Islands

Development Authority

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Dave & Faye Westfall
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Annual Gifts of \$500 - 999

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Pleasant Union Baptist Church

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Kathryn Reis

Carl & Linda Rogers

Shawn & Monica Russell

St. Paul UMC, Washington St.

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Seekers Class at First Baptist

Church of Gainesville

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Kevin & Carmen Smith

Rosemary Smith

Bob & Wanda Swoszowski

Anna Szatkowski

Robin Terrell

John & Patti Truslow

Barbara Vlasz

Duke Walker

Fleming & Barbara Weaver

Tricia Westbrook

* indicates donations made through the North Georgia Community Foundation

Grantors





































Thanks to our Faithful Providers

Thank you to the medical providers who volunteer in the Sam Poole Medical Clinic and the dentists who volunteer in the Green Warren Dental Clinic.

PHYSICIANS

Mark Henson,

Co-Director of Internal Medicine

Heidi Nicholson,

Co-Director of Internal Medicine

Ed Lynch,

Director of Women's Health & Dispensary

Brad Auffarth Marta Bognar Craig Brown Tom Brown Kathryn Dudas Steve Farkas Brent Flickinger Jack Freeman Miriam Gentin Matthey Harris Wesley Head Katie Herzog Wayne Hill Jennifer John William Jones Rebecca Loomis

Larry Lykins Eniki Mack Bill Manus Frank McDonald Hillary Morgan Andy Morley Tom Murray Nhi-Kieu Nguyen Antonio Rios Thomas Rossi Cacia Soares-Welch Priscilla Strom Jeannette Velazquez Roberto Villanueva Joseph West Dave Westfall

MIDLEVEL PROVIDERS

Cheryl Bittel Judith Chung Eva Johnson Tatiana Martinez George Ordway Sheridan Spencer

Thank you also to the 150 specialty providers who volunteer to see patients through our Health Access Initiative.

DENTISTS

Bud Nickels, Dental Director

Joseph Barclay

Bruce Beckham Alla Brown Robert Bruner Chris Childs Michael Clarkson Doug Cleveland Mike Collier Jason Croft Tim Devine **Brad Dixon** Hudson Donald Wesley Funk Ronald Gadbois Hank Goble Ben Hawkins Lee Hawkins Amy Huthwaite Lance Huthwaite Joseph Jackson John Martin Mark Moore Cary Miller Norman Peets Heather Perry-McGee Randy Phillips Andrew Ramsey Wesley Shelnutt Johnathon Taylor Patrick Toms Ryan Vaughn

ANNE WARREN THOMAS 2020 VOLUNTEER OF THE YEAR



Ron Wilson

It takes a community to keep Good News Clinics' mission alive. One such community is Cresswind. Through the leadership of Cresswind Community Fund president, Bill Papciak, Good News Clinics has been the recipient of several grants. The Cresswind Community Fund also provided meals for our staff during the pandemic and invited our eligible patients to apply for possible financial support from the Community's Grandparents Raising Grandchildren Program. Many residents of the Cresswind Community have donated their time and wisdom - serving on the Good News Clinics' Board of Directors, working on the Fundraising Committee, volunteering as Intake Specialists, gathering and donating much needed supplies and more. We are proud to honor Cresswind Community Fund as our 2020 Volunteer of the Year.



SAM POOLE VOLUNTEER OF THE YEAR AWARD

Dr. Heidi Nicholson

has volunteered with Good News Clinics for 16 years. She retired from Emergency Medicine at NGHS in 2018 and currently has a private practice, Georgia Renew Clinics, in Gainesville. This year, Dr. Nicholson was the voice of resolve to hold fast to our mission through the onset of the COVID-19 pandemic. When shelter-inplace orders were executed, Dr. Nicholson was rapid in her resolve to keep treating patients and ensure that our clinic doors stayed open. She took on additional patients for providers who could not volunteer during that difficult period, provided telehealth for high-risk patients, and helped The Clinics test over 1,300 people for the virus in our events sponsored by NGHS. Dr. Nicholson's dedication to medicine and passion for the underserved saves patients' lives and inspires all who work with her.

"We have a responsibility to our patients and to this community - we must maintain our mission."

- Dr. Heidi Nicholson

Fiscal Year End Report

October 1, 2019 - September 30, 2020

Revenue Total: \$1,848,135* **Expenses Total:** \$ 1,719,875

* includes \$150,000 grant funds from AstraZeneca that spans 16 months

PATIENT APPOINTMENTS

Sam Poole Medical Clinic:

8,687 patient appointments

Green Warren Dental Clinic: 3,909 patient appointments

GNC Dispensary:

- 36.523 prescriptions
- \$8,240,389 retail value

Health Access:

- 1,489 patient appointments
- \$6,865,244 value of services

Total number of appointments: 23,708*

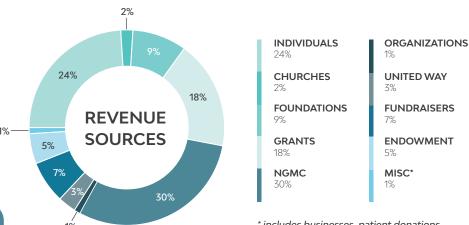
2,213 patients served

SERVICES

Value of services provided: \$15,970,161
Total volunteer hours given: 8,065

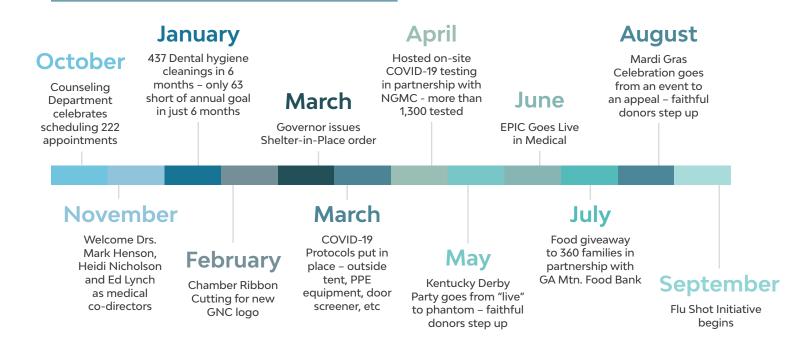
Value of volunteer time donated*: \$659,316

* volunteer time donated at Good News Clinics campus, not including Health Access



^{*} includes businesses, patient donations, and other sources

A Look Back through the Year



^{*} includes counseling, physical therapy, and eye clinic appointments

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Mailing Address: P.O. Box 2683 Gainesville, GA 30503

3 WAYS TO GIVE

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DIGITAL ENVELOPE

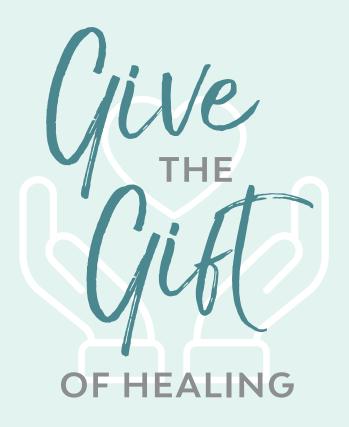






www.goodnewsclinics.org/donate

Contact Lee Highsmith, Development and Engagement Director, 770-297-5040 ext. 313 or lhighsmith@goodnewsclinics.org



WAYS you can help:

- Support COVID-19 Relief Fund with a year-end gift
- Give a recurring, online donation monthly or quarterly
- Make a donation in honor or memory of someone
- Make a one-time donation of cash, check, or securities
- Volunteer

DONATIONS CAN BE MADE:

Online at www.goodnewsclinics.org/donate Mailed to P.O. Box 2683, Gainesville, GA 30503

Contact

Lee Highsmith,

Development & Engagement Director 770-297-5040 ext. 313 | lhighsmith@goodnewsclinics.org